

# 2020 Wells Fargo Virtual 5G Forum – Part IV | Agenda

June 18, 2020

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## Thursday, June 18 *(All meeting times scheduled in Eastern Time Zone)*

7:30 AM EST – 5:00 PM EST      **Virtual One-on-One Conference Meetings**

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7:30am EST - 8:00am EST      **Framing up the 5G Opportunity - Discussion with Iain Gillott, Founder, iGR Research (Private)**

**Moderated by:**  
Davis Hebert, Wells Fargo

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8:00am EST - 8:30am EST      **Verizon Communications (VZ)**

**Speaker:**  
Adam Koeppe, Senior Vice President for Network Technology Strategy and Planning

**Moderated by:**  
Jennifer Fritzsche, Wells Fargo

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8:35am EST - 9:05am EST      **Panel Session - *The Role of The Macro Tower in the 5G Network Build***  
APC Towers (Private); Tarpon Towers (Private); Vertical Bridge (Private)

**Speakers:**  
Danny Agresta, CEO, APC Towers  
Ron Bizick, CEO, Tarpon Towers  
Alex Gellman, CEO, Vertical Bridge

**Moderated by:**  
Jennifer Fritzsche, Wells Fargo

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9:10am EST - 9:40am EST **AT&T (T) \***

**Speaker:**

Andre Fuetsch, Chief Technology Officer, Network Services

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

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9:40am EST - 9:50am EST **Break**

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9:50am EST - 10:20am EST **Colony Capital (CLNY) \***

**Speaker:**

Marc Ganzi, Current CEO, Digital Colony & Incoming CEO of Colony Capital

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

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10:25am EST - 10:55am EST

**Exploring the 5G Revenue Model - *Discussion with Tavistock***

**Speaker:**

Kenneth DiScipio, Managing Director of Business Development & Strategic Relationships, Tavistock (Private)

**Moderated by:**

Davis Hebert, Wells Fargo

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11:00am EST - 11:30am EST

**Putting the 5G Infrastructure Pieces Together - *Discussion with Peter Rysavy, Founder, Rysavy Research***

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

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11:35am EST - 12:05pm EST

**Juniper Networks (JNPR) \***

**Speaker:**

Kevin Hutchins, SVP of Strategy and Corporate Development

**Moderated by:**

Aaron Rakers, Wells Fargo

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12:05pm EST - 12:20pm  
EST

**Break**

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12:20pm EST - 12:50pm  
EST

**Panel Session – *Fiber at the Forefront***

ExteNet Systems Inc. (Private); Uniti Group Inc (UNIT); Zenfi Networks, Inc. (Private)

**Speakers:**

Jim Hyde, CEO, ExteNet Systems Inc

Ron Mudry, Chief Revenue Officer, Uniti Group Inc

Ray LaChance, Co-Founder & CEO, Zenfi Networks, Inc.

**Moderated by:**

Davis Hebert, Wells Fargo

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12:55pm EST - 1:25pm EST **T-Mobile US (TMUS) \***

**Speaker:**

Neville Ray, President of Technology

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

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1:30pm EST - 2:00pm EST

**A View Through the 5G Looking Glass - *A Conversation with FCC Chairman Ajit Pai* \***

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

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2:05pm EST - 2:35pm EST

**Role of the Ever Evolving Edge - *Discussion with Cole Crawford, CEO, Vapor IO***

**Moderated by:**

Jennifer Fritzsche & Aaron Rakers, Wells Fargo

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2:35pm EST - 2:45pm EST

**Break**

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2:45pm EST - 3:15pm EST **Exploring 5G through the Lens of the Equipment Provider - Discussion with JMA Wireless**

**Speaker:**

Todd Landry, Corporate VP, Product and Market Strategy, JMA Wireless

**Moderated by:**

Aaron Rakers, Wells Fargo

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3:20pm EST - 3:50pm EST **RDOF, Broadband Mapping, eRate and More - Updates on Current Issues Facing the Broadband Industry - Discussion with Jonathan Spalter, CEO of USTelecom**

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

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3:55pm EST - 4:25pm EST **Alternative Infrastructure Discussion with Loon**

**Speaker:**

Henry de Chaille, Head of Business Development, Loon (Private)

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

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4:30pm EST - 5:00pm EST **Will Washington Topple Tech and Telecom? Regulatory Discussion with Robert Quinn, Partner, Wilkinson Barker Knauer, LLP**

**Moderated by:**

Jennifer Fritzsche, Wells Fargo

**\*Webcasted Session**